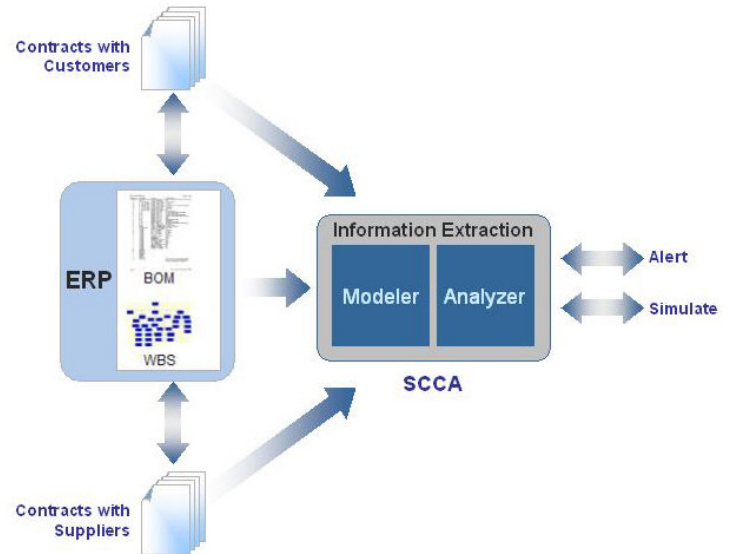


Beyond Avoiding Penalties

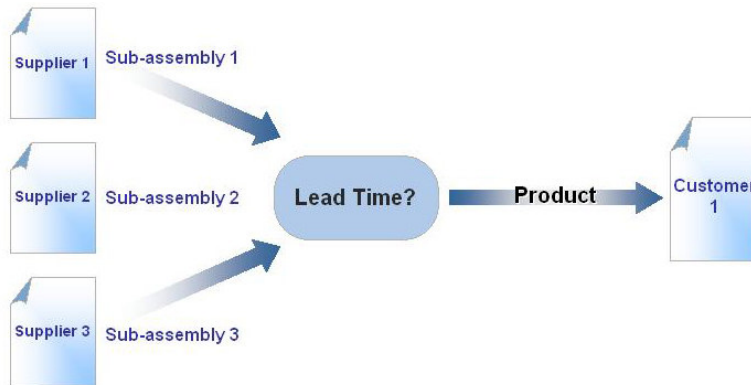
A specific SCCA™ benefit

Non-compliant contracts and purchase orders can trigger considerable liquidation damages. It's likely that many damages can be avoided if, during contract negotiations delivery related events (i.e. schedules) are ensured to be consistent with existing contracts, supplier lead time requirements and production timelines. The ability to flag inconsistencies and contradictions in purchase orders ensures compliance and contributes to effective customer relations.

SCCA™ - Scio's Contract Compliance Analyzer dynamically monitors and analyzes enterprise contracts for compliance purposes. It automatically identifies any non-compliance and alerts management where further action is required. The system flags areas of non-compliance for immediate corrective action and provides the tools to avoid non-compliance. In addition, the system allows for simulation and predictive analysis.



Demo



Scenarios

Scenario 1

Negotiations are underway for a global contract with Customer 1. Contracts with our suppliers have been agreed or already exist as components for other products. Before the agreement with Customer 1 can be finalized, promised delivery times are checked for consistency with reality; if times cannot be met, the consequences (penalties) are determined.

Scenario 2

Customer 1 is requiring schedules to be agreed upon that cannot be fulfilled under present conditions. The system simulates suppliers lead time requirements to comply with Customer's request.

Scenario 3

Global contracts are signed. A purchase order is received from the customer. The system checks for full compliance with agreements. If compliant, purchase order can be accepted. If not compliant, the system warns of non-compliance, points to the issue and shows the implication of that non-compliance in case it is accepted as received.

Simple and Valuable